

# **INTERVIEW QUESTIONS FOR JOHN**

## **1. Tell us a little about you John!**

- starting at the early age of 15 years old as a professional magician, John James Santangelo has gone on to become one of America's top speakers spreading his infectious spirit and utilizing his ability to entertain while teaching.

## **2. Have YOU ever struggled before?**

- Haven't we all, and some more than others...

## **3. So how would YOU define success?**

- 1. Clarity of Purpose    2. Getting Out of Your Own Way!

## **4. So what is NLP exactly?**

- stands for: Neuro Linguistic Programming  
Neuro - Mind / Body Connection  
Linguistic - language we communicate internally and with others  
Programming - strategies (recipes) we use to produce results

## **5. What can NLP be used for?**

- Riding Fears, Phobias, Eliminating Limiting Beliefs & Negative Thinking  
Improving Business, Leadership, Persuasion & Presentation Skills,  
Creating Instant Rapport, Deepen Relationships and Build Confidence!

## **6. What are some benefits NLP can offer?**

- Gain the edge over weight and fitness
- Motivate yourself and others
- Use your language with greater precision
- Master your subconscious mind
- Clarity on your vision, purpose & values
- Develop massive self-confidence
- Managing difficult people
- Strengthening leadership capabilities
- Breaking habitual negative habits
- Developing deeper & healthier relationships
- Improving your communication & presentation skills
- Improving your coaching skills
- Achieving greater success in negotiation & sales

## **7. Do you have anything for our listeners today?**

- Our free 7-Day NLP mini-course & free Intro MP3 – [www.FreeNLPlessons.com](http://www.FreeNLPlessons.com)

## **8. What message can you leave us with today?**

- "Master Your Emotions, Master Your Life!"  
If you learn to master your emotions, you master your decisions,  
master your decisions, you shape your destiny!